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## TRP Quartz Restrike Product Line Simplification

### July, 2004

In an effort to better serve our customers and simplify the expanding Thomas Research product line we are making the following changes to our Quartz Restrike offerings. Effective 09/01/04, Thomas Research Products will begin to ship only 2 catalog numbers, ESP-125 and ESP-125T. We are discontinuing all versions of the ESP-120 product line. In addition, the Nipple Mount (-N) and Mounting Bracket (-B) options have both been incorporated into the base model of the ESP-125 series.

This presents our customers with the following advantages:

1. The ESP-125 series provides a 500W quartz lamp rating. The ESP-120 series was rated at 250W.
2. The Controller Mounting Bracket (-B Option) which was previously provided as a separate catalog item at an additional charge is now included with every controller at no increase in cost.
3. The Nipple Mount (-N Option) that was previously a separate SKU is now incorporated into every controller. It is threaded into the case and can be easily removed if not required. Again, this is now provided at no additional cost to our customers.
4. The ESP-125 series carries the same UL recognition as the discontinued ESP-120 series.
5. There are no changes in product dimensions or system wiring.

We expect that this change will better serve our customers, as we are reducing the product line from sixteen SKU's to only two. For those customers who used several variations of both the ESP-120 and ES-125, this will simplify ordering and inventory management. For many customers who purchased the -B or -N option, this will result in a cost savings, as those options are now standard features.

Orders shipped after 09/01/04 of the following products will be automatically substituted per the chart below:

Previous Part Number	New Part Number
ESP-120	ESP-125
ESP-120-N	ESP-125
ESP-120-NB	ESP-125
ESP-120-B	ESP-125
ESP-120T	ESP-125T
ESP-120T-N	ESP-125T
ESP-120T-NB	ESP-125T
ESP-120T-B	ESP-125T
ESP-120	ESP-125
ESP-120-N	ESP-125
ESP-120-NB	ESP-125
ESP-120-B	ESP-125
ESP-120T	ESP-125T
ESP-120T-N	ESP-125T
ESP-120T-NB	ESP-125T
ESP-120T-B	ESP-125T

Thank you for your business. We hope this product line simplification will be a real benefit to your company.